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German Development Cooperation  
GIZ Office Egypt

## Invitation to tender letter

22/09/2022

**Your reference:** 2019.2006.5-001.00/ 83419700'

**Our reference:** 2019.2006.5-001.00/ 83419700'

**Project title:** Nile Delta Water Management Programme (NDWM)

**Project N°:** 2019.2006.5-001.00

**Country:** Egypt

**Subject:** Leadership Development Programme for  
Water and Wastewater

Dear Madam/ Sir,

The German Federal Ministry for Economic Cooperation (BMZ) has commissioned us with the appraisal/ implementation of the aforementioned project.

### The project is concerned with the following:

Due to its arid desert climate, Egypt is strongly affected by water scarcity and has to rely on the Nile for more than 90% of its water resources. This challenge is expected to aggravate in the future in light of the rapidly growing population and the effects of climate change. Therefore, an efficient and integrated management of the limited water resources represents a vital necessity for Egypt to ensure a sustainable economic and social development in the future.

The Nile Delta Water Management Programme (NDWM), funded by the German Federal Ministry for Economic Cooperation and Development (BMZ) and implemented by the Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ), works to support the Ministry of Housing, Utilities and Urban Communities (MoHUUC) and the Ministry of Agriculture and Land Reclamation (MALR) to address these challenges.

The overall objective of NDWM is to improve the framework conditions for an efficient use of water in water supply and wastewater management as well as in irrigated agriculture in the Nile Delta.

Benefitting from several decades of experience in the sector, NDWM adopts a comprehensive approach including both the subsector water supply and wastewater management as well as the subsector irrigated agriculture. Capacity development and human resources development activities are at the cornerstone of the project's activities. Among the key partners for implementation are the Holding Company for Water and Wastewater (HCWW) and its Affiliated Companies (ACs) in the governorates, the MALR's

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A.S.

respective departments for agricultural extension and agricultural services, as well as farmers cooperatives and water user groups at the district level.

NDWM puts a focus on the following working areas:

1. Strengthening management capacities of water and wastewater ACs for an efficient water use.
2. Initiating measures for efficient water use and climate-sensitive operation of water and wastewater systems by ACs.
3. Improving the range of advice and services for smallholder farms on water-saving cultivation practices.
4. Initiating innovative measures and digital applications for efficient water use by smallholder farms.
5. Strengthening the participation of civil society and women's groups in water use efficiency (incl. awareness raising).

This assignment is pertaining to the Output 1: aims to strengthen management capacities of HCWW and ACs. A gender-specific leadership development programme shall be developed and implemented for selected professionals from ACs, which will ensure that the managerial needs of female professionals are better addressed.

Should you be interested in implementing the tasks according to the Specifications (Annex 2), we request you to submit your bid on the following email: [eg\\_quotation@giz.de](mailto:eg_quotation@giz.de) by latest **Tuesday, 11<sup>th</sup> of October 2022.**

We kindly ask you to zip your files into the following categories:

- 1.) **Technical Offer**
- 2.) **Expert CVs**
- 3.) **Financial Offer using GIZ template**
- 4.) **Legal Documents (commercial registration, tax card, VAT registration - if applicable, Association papers (أوراق تأسيس الشركة))**

It is mandatory to mention 'Bidding documents for bid ref. # **2019.2006.5-001.00/ 83419700**' in the "subject line" of your email to avoid being disqualified.

All Prices are to be quoted in **EGP currency**.

Detailed instructions what information your bid should contain and how it should be presented are given in the attached specifications (bidding conditions/local) and TOR.

If you have any further questions in this connection, please send all your inquiries to [eg\\_quotation@giz.de](mailto:eg_quotation@giz.de) with the subject line Bid ref.# 2019.2006.5-001.00/ 83419700' Inquiries latest by **Thursday, 29<sup>th</sup> of September 2022.**

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The bids received shall be evaluated by the GIZ with regard to their technical content and to their price (cf. Eligibility check, Annex 4 & Assessment Grid for the Technical Evaluation of Bids, Annex 5).

The evaluation of the bids is scheduled to be completed by 25.10.2022; whereupon the bidders shall be priority rated.

The work is scheduled to commence on 02.11.2022; (the scheduled date of commencement is only valid if the Project Agreement has been concluded by this date).

Thus, the contract should be awarded by not later than 30.10.2022.

Your bid is binding until that date. If you do not receive an order in writing within three weeks of expiry of the deadline for the award of contract, your bid has not been accepted.

**You shall not receive separate notice to this effect.**

As a pre-requisite to be eligible for this tender, you must submit all your valid company legal documents (commercial registration, tax card, VAT registration-if applicable, Association papers (أوراق تأسيس الشركة) in a separate "pdf" folder naming it "Legal docs".

In the case of not providing those documents, please be informed that your offer will not be considered for evaluation and your company shall be eliminated from this competition.

Yours truly,

**Nelly Shaker**  
Senior Procurement Professional  
Procurement Department  
GIZ County Office Egypt

  
**Dr. Alexander Solyga**  
Country Director  
GIZ Country Office Egypt

Annexes:

1. Bidding Conditions (local)
2. Specifications (TOR)
3. General Conditions of Contracts (January 2017)
4. Eligibility Assessment grid
5. Assessment Grid for the Technical Evaluation of Bids
6. Budget template
7. GIZ Project Proposal to BMZ
8. Results Matrix for the GIZ project
9. Stakeholder's Map

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